



Saving money on Group Insurance Premiums

One of our very first clients Book4Time Inc. came to us with a dire need to save money on their Group Insurance premiums.

What we did

After reviewing their quote we took it to market. We compiled a detailed report comparing their current coverage and premium to the three best alternatives.

Outcome

We were successful in getting a cheaper rate with another insurer. We negotiated a better rate with their current insurer.

Decision

Despite being slightly more expensive, we stayed with the current insurer (at the new negotiated rate) with the hope that a new year with better claims history will give us further bargaining power at renewal – as opposed to trying to develop new claims history with a new insurer.

Getting a Quote

STEP 1

Fill out a Request for Proposal Document and provide us with an Employee census. IF you have Group Insurance already, provide us with a recent renewal and 3 years claim history.

STEP 2

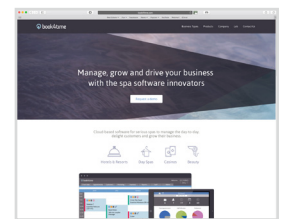
Review our detailed report and coverage comparisons.

STEP 3 - MAKE THE SWITCH!

Did you know? There are no cancellation charges with Group Insurance. You simply need to provide 30 days' notice to switch coverage.



Book4Time is a cloud-based software for serious spas to manage the day-to-day, delight customers and grow their business.



“From quote to implementation it was a smooth transition working with Elite Private Wealth. They took the time to understand our business needs and were successful in negotiating a cheaper premium with our current insurer. We are pleased to have them as our broker.”

Tiffany Farolan
Human Resources Manager, Book4Time

Insurance Solutions

- Group Insurance
- Key Person Insurance
- Buy/Sell Agreement Insurance
- Debt /Tax Liability Funding

Investment Solutions

- Group RRSP's
- Deferred Profit Sharing Plans
- Personal Pension Plan (Business owners only)

Group RRSP Carriers

- CI Investments
- Dynamic Funds
- Fidelity Investments
- Mackenzie Financial
- ... plus many more

Group Insurance Carriers

- Great West Life
- Manulife Financial
- Sun Life Financial
- Empire Life
- ... plus many more